



Revamping Training For Skilled Trades Businesses, employees, students invited to submit feedback

By: Jennifer Layman
jenn@ovbusiness.com

The Ontario government is introducing new measures to help tradespeople get their certification from one reliable, streamlined destination through a new Crown agency, Skilled Trades Ontario, that would replace the Ontario College of Trades (OCOT).

Under the proposed legislation, Skilled Trades Ontario would streamline and simplify the apprenticeship system. The ministry will provide system oversight and be responsible for regulatory decisions, financial supports and take on responsibility for compliance and enforcement of the skilled trades, building on existing expertise, best practices and a robust inspector network that is already in place across the province.

Background

In November 2018, the Ontario government decided to wind down the Ontario College of Trades in favour of a new



service delivery model. In September 2020, the government appointed a five-member skilled trades panel. During its mandate, the panel will seek input from the public and industry stakeholders and provide advice and recommendations to modernize the skilled trades and apprenticeship system. The panel's work will happen in two phases. In phase 1 (already completed), the panel provided advice and recommendations on a new service delivery model to replace the college. In phase 2 (ongoing), the panel will provide

advice and recommendations on matters related to the trades classification and training.

Phase 2

In Phase 2 the panel will host discussions and accept submissions on matters related to the classification and training for the trades, including the criteria and process for trade prescription and process for trade de-prescription, the criteria and process for trade classification and reclassification and opportunities for initiatives that complement training for tradespeople. The panel is

focusing on the following four sectors: construction, industrial, motive power and service.

Trade Prescription

The panel has been asked to provide recommendations and advice on a process and criteria for prescribing new trades. When a new trade is named in regulation, this enables the establishment of an apprenticeship training program. These programs are developed with industry and typically include 85-90 per cent on-the-job training and 10-15 per cent in-school technical training.

Prescribing a new trade allows for consistent training and certification across the province. If the trade is compulsory, it is also subject to compliance and enforcement actions.

The panel is seeking specific feedback on elements that could be part of the eligibility criteria and process for prescription as a skilled trade in Ontario. No specific applications for new trades will be considered as part of this consultation.

Continued on Page 3



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CONTENT & SUBMISSIONS

Submissions on items related to business are welcome. This includes news, events, new hires, tender and letters to the editor. Content will be edited to fit the space available. If you have an event that is not business-related, please consider 101 Things To Do in the Valley at a cost of \$25. 101things@travelourbackyard.com

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Pembroke, Ontario K8A 7G8

Events

May 19, 2021

Innovation For Defence Excellence and Security. 6:00pm-7:00pm CST. Includes elements that promote collaboration between innovators, provides developmental resources and opportunities to interact with the Department of National Defence's science and military members.

<https://meetings.ringcentral.com/j/1478573700>

May 19, 2021

Tourism & Hospitality: Capitalizing on shifting consumer trends. 9:30am-10:45am. St. Lawrence College workshop. RSVP to jmiller@smithsfalls.ca

May 20, 2021

Opportunities For Social Enterprise. In this session, you will gain an in-depth look at funding resources from grants to micro-loans, through to venture capital. 5:00pm-6:30pm.

<https://tinyurl.com/r3h6kbax>

May 20, 2021

Grant Writing 101 For Women Entrepreneurs. 10:00am-11:00am. Free webinar. A WE-CAN event. In this 1-hour session, Nancy Churchman, PhD. will share seven keys to grant funding success, developed

over her 15 years of experience in preparing successful grant proposals.

<https://tinyurl.com/3553ma8s>

May 20, 2021

Financial Forecasting. Webinar will help you understand how to develop sound financial projections, a working cash flow model and interpret related financial statement components. 9:30am-11:30am. Free. Invest Ottawa. Call 613-828-6274 or www.facebook.com/investottawa

May 21, 2021

Ask OSME Anything. Virtual drop-in sessions with specialists from the Office of Small and Medium Enterprises for discussions related to government procurement and more. 12:00pm-1:00pm. 1-800-668-5378

May 25, 2021

Doing Business With The Government of Canada. Webinar. 12:00pm-2:00pm. The Government of Canada buys billions of dollars worth of goods and services each year to help deliver programs and services to Canadians. Find out whether the Government of Canada buys your goods or services. Call 873-355-9796.

May 26, 2021

Developing Talent Across Generations in Unprecedented Times: Insights to enhance the employee experience. During times of uncertainty, employee learning and development can be overlooked. However, this is the time leaders should be re-

imagining talent. 1:00pm. <https://tinyurl.com/4rjzmjzm>

May 27, 2021

Federal Supplier Registration Workshop. Webinar. 12:00pm-2:00pm. The Supplier Registration Information (SRI) system is a database of registered companies interested in selling to the federal government. By registering, you make your company's name and supply capabilities known to federal departments and agencies. Call 873-355-9796.

June 1, 2021

Developing Self-Management Skills for Your Well-Being. 11:00am-12:30pm. In this workshop, we'll discuss how the workplace is shifting to a digital-first environment and why self-management skills are essential for your performance and well-being. Call 613-828-6274 or www.eventbrite.ca/e/153555999127

June 15, 2021

Is It Time To Hire A Virtual Assistant? 10:00am-11:00am. WE-CAN event. Free webinar. Jenny Chandler and her team at Simple Desk specialize in providing various outsourcing solutions for small businesses across Canada. Join her in this 1-hour session to discover if hiring a Virtual Assistant (VA) would benefit your business.

<https://tinyurl.com/r4y55ws6>

Submit your business event to admin@ovbusiness.com

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Phase 2 Input On Trades

Criteria and process recommendations sought

Continued from Page 1

Trade De-prescription

In Ontario, there are currently 144 trades over the four trade sectors. The panel wants to hear from stakeholders on what process and criteria should be followed to de-prescribe trades.

Trade Classification

Trades are classified as compulsory or voluntary. Compulsory classification restricts the practice of the trade to authorized individuals, including journeypersons with a certificate of qualification and apprentices with a valid registered training agreement. The panel wants to hear from stakeholders about what works, what does not work and practical advice for implementation. The panel's work will not provide advice on the classification or reclassification of specific trades.

Complemented Training For Tradespeople

Under the *Ontario College of Trades and Apprenticeship Act, 2009*, one of the responsibilities of the college is to provide for the ongoing education of members of the college. As the college winds down, the Ontario government wants to ensure that apprentices and journeypersons

in Ontario's skilled trades system have the training, skills and competencies they need to meet the expectations of their employer and are prepared to meet the challenges of the labour market and economy. The government wants to hear ideas about other types of training or skills that might:

- be complementary to training in the skilled trades
- enhance job readiness in some sectors
- increase the abilities of journeypersons to mentor apprentices, run their own businesses and stay current on the latest technologies after they completing formal training and attained certification, and
- be included in existing apprenticeship programs to help develop the workforce

Phase 2

Discussion Questions

The panel has a list of questions that comprise their review. The list is available at www.ontario.ca/page/skilled-trades-panel-consultations

- Questions are grouped under the following categories:
- Trade prescription criteria and process (naming new trades)
 - Trade de-prescription criteria and process

- Trade classification and re-classification criteria and process
- Initiatives that complement training of tradespeople

Share Your Feedback

The panel would like feedback on matters related to the classification and training for the trades. You can submit feedback on these topics to skilledtradespanel@ontario.ca by June 18, 2021, using the subject line Feedback on Phase 2. You can also use this email address to seek clarification or assistance.

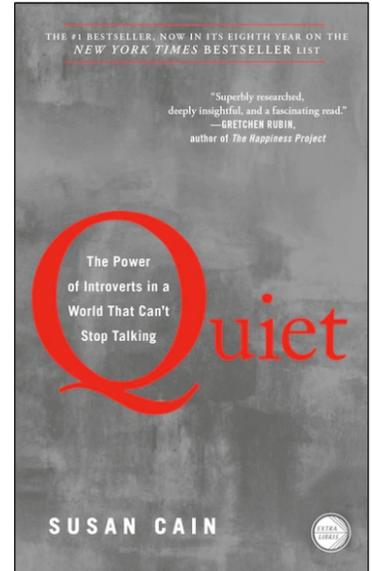
Stakeholder submissions will not be posted publicly. However, they will become part of the public record. Personal information will not be disclosed to any third party, except as required or authorized by law.

Quotable

Independent will is our capacity to act. It gives us the power to transcend our paradigms, to swim upstream, to rewrite our scripts, to act based on principle rather than reacting based on emotion or circumstance.

- Stephen R. Covey

Book Club



The book that started the Quiet Revolution.

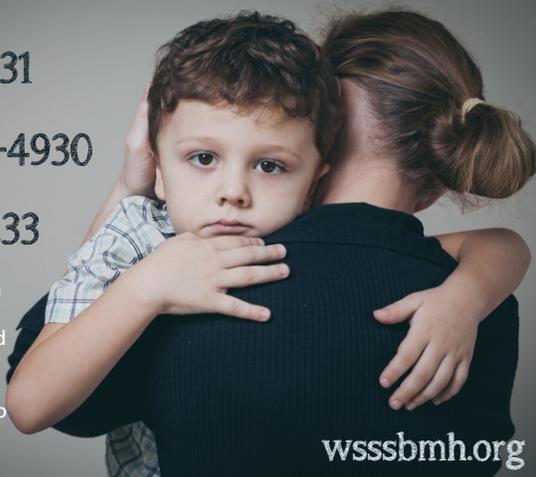
At least one-third of the people we know are introverts. They are the ones who prefer listening to speaking; who innovate and create but dislike self-promotion; who favour working on their own over working in teams. It is to introverts - Rosa Parks, Chopin, Dr. Seuss, Steve Wozniak - that we owe many of the great contributions to society.

In *Quiet*, Susan Cain argues that we dramatically undervalue introverts and shows how much we lose in doing so. She charts the rise of the extrovert ideal throughout the twentieth century and explores how deeply it has come to permeate our culture. She also introduces us to successful introverts - from a witty, high-octane public speaker who recharges in solitude after his talks, to a record-breaking salesman who quietly taps into the power of questions. Passionately argued, superbly researched, and filled with indelible stories of real people, *Quiet* has the power to permanently change how we see introverts and, equally important, how they see themselves.

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Staying at home is not safe for everyone.

 **Bernadette McCann House**

Business News Around The Valley

Building Permits

The Town of Bancroft has issued 34 building permits from January to the end of April 2021 for a total value of \$5,041,020.00. The municipality has collected \$35,750.00 in permit fees. The Township of Drummond North Elmsley has issued 19 building permits in 2021, an increase of five from 2020. Whitewater Region issued 39 building permits in their first quarter of 2021 for a total construction value of \$3,591,500.00. The municipality earned \$52,919.00 in fees. The permits include 21 single detached dwellings, three septic systems, six demolitions, three accessory buildings and six renovations. The Chief Building Officer is also reviewing two large barns, a commercial garage and two commercial retrofits.

Committee Recommends \$5,000 For Ottawa River Waterway

The County of Renfrew's

Development and Property Committee is recommending that Renfrew County Council approve up to \$5,000 to support the marketing of the Ottawa River Waterway and the many tourism opportunities it presents for visitors and residents. The contribution is subject to a matching contribution from the City of Pembroke being provided and a requirement that the contribution is directed only at marketing to an audience that the Ottawa Valley Tourist Association (OVTA) has, will or may also identify as a viable market for watersports tourism.

Summer & Starter Company Programs

Two students have registered with Summer Company 2021 and are eligible for up to \$3,000 each to develop and operate a summer company enterprise. The program has availability for seven students. The Starter Company Plus program has 16 applications who started three-

month training on May 3.

Steve Gair

Steve Gair has accepted a four-month contract as the County of Renfrew's Trail Coordinator. Gair's focus will be upkeep and maintenance of county trails such as removal of fallen trees from trails, installing signage, install and/or repair fencing.

Alex Benzie

Alex Benzie is a new intern in the County of Renfrew's planning division. Benzie is at the University of Waterloo where she is currently pursuing her Master of Arts, Planning degree. She has worked in the private sector for several years and is looking to further her skills as a municipal planner. Benzie will be at the County of Renfrew until the end of August.

Petawawa Builds Reserves

The Town of Petawawa received \$511,700.00 in COVID-19 funding for 2020 of which \$234,677.93 was utilized for COVID-19 related expenditures.

The remaining amount will be placed into Reserve – Administration to be withdrawn in 2021 for related expenditures. Upon review of the 2020 expenditures under transportation, a total of \$155,254.48 will be transferred into the Reserve Fund – Public Works to go towards 2021 construction projects. A total of \$143,411.63 is remaining from the town's 2020 Ontario Community Infrastructure Fund - Formula Based funding allocation as unspent. This amount will be placed into Reserve Fund – Public Works to go towards 2021 construction projects.

Bryan Martin

Bryan Martin has been appointed Acting CAO-Clerk Treasurer for the Township of South Algonquin. Martin replaces Holly Hayes who is retiring.

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Celebrating our **300th** ISSUE

Issue No. 100 Published by Forward Planning April 30, 2018

"Not Much They Can Take Anymore" Small business owner rallies "We Are All Essential"

By Jennifer Layman
jlayman@ovbusiness.com

Elizabeth Davis was part of a Petawawa protest last week where she and others picketed on their signs - about the third lockdown of small businesses. This was before the extended lockdown measures announced on Friday. Davis owns a small business that is not essential, even by her own definition. But her protest was not about whether her business should be deemed essential, it was about allowing small businesses to remain open (and by extension, operate safely) and allowing themselves the right to choose if they go to the business.

Davis is the owner of Elizabeth's T-shirt Studio, she joined the protest as one of the few who have had the courage to stand publicly for what they believe in the current decisions by the provincial government. Many business owners feel the same, but are afraid to say anything publicly because of the government's negative comments from the public. Davis said several

11-year-old business. "There is not much they can take from me because of these events. This is a hard time for me. I have no income. However, there are other bills, internet fees and taxes which still have to be paid, even when the government has forced the closure of legal business with small COVID-19 fines."

"I don't even know what to do," she says.

If you think listening to such a distressing situation is such a challenge, Davis offers some parallels with other services that are prohibited to operate and who do so in a safe way. "Stripper dancing, for example, is either not allowed or in some of being made someone's mouth."

Although there can be such a variety of ways to go green, Davis notes that her business has always been green in that it is a certified COVID-19 Certified Small Business. "I have never seen a situation that is more work on a per cent a year."

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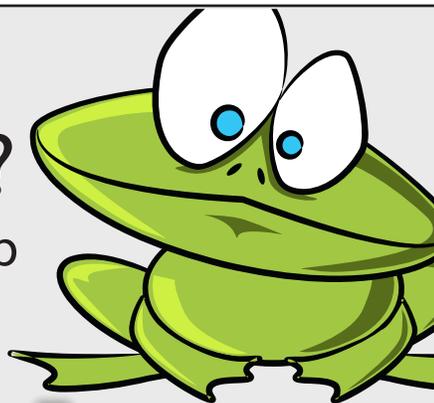


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Real Estate Facts & Figures: April 2021

Rideau St. Lawrence and Renfrew County Real Estate Boards

Rideau-St. Lawrence Real Estate Board

The number of homes sold through the MLS system of the Rideau-St. Lawrence Real Estate Board totalled 173 units in April 2021. This was up 246 per cent from April 2020 and a new sales record for the month of April.

Home sales were 48.6 per cent above the five-year average and 50.6 per cent above the 10-year average for the month of April.

On a year-to-date basis, home sales totalled 420 units over the first four months of the year, climbing 73.6 per cent from the same period in 2020.

The average price of homes sold in April 2021 was \$491,041, up 56.7 per cent from last year. The more comprehensive year-to-date average price was \$460,482, an increase of 55.5 per cent from the first four months of 2020.

The dollar value of all home sales in April 2021 was \$85 million, more than double the levels from 2020, surging 442.1 per cent from the same month in 2020. This was a new record for the month of April and was also the largest dollar value of homes sold for any month in history.

The number of new listings more than doubled, jumping 152.6 per cent from the lows in April 2020. There were 197 new residential listings in April 2021, the largest number of new listings added in the month of April in five years. New listings were 24.2 per cent above the five-year average and 13.2 per cent below the 10-year average for the month of April.



Active residential listings numbered 114 units at the end of April, a decrease of 42.4 per cent from the end of April 2020. Active listings haven't been this low in April in more than two decades. Active listings were 62.2 per cent below the five-year average and 80.7 per cent below the 10-year average for the month of April.

Renfrew County Real Estate Board

The number of homes sold through the MLS System of the Renfrew County Real Estate Board totalled 350 units in April 2021. This was an increase of 268.4 per cent from April 2020 when sales were at their lowest for the month in over two decades. This was a new sales record for April and the highest level for any month in history.

Home sales were 79.5 per cent above the five-year average and 90.9 per cent above the 10-year average for the month of April.

On a year-to-date basis, home sales totalled a record 888 units over the first four months of the year. This was more than double the levels from 2020, increasing

108.5% from the same period.

The average price of homes sold in April 2021 was \$408,287, an increase of 37.3 per cent from April 2020. The more comprehensive year-to-date average price was \$390,549, a jump of 37.5 per cent from the first four months of 2020. The dollar value of all home sales in April 2021 was \$142.9 million, more than double the levels from a year earlier, up 405.8 per cent

from the same month in 2020. This was a new record for the month of April and was also the largest dollar value of homes sold for any month in history.

The number of new listings more than doubled the levels from a year earlier, surging 181.6 per cent from the lows in April 2020. There were 397 new residential listings in April 2021. New listings were 16.4 per cent above the five-year average and 0.6 per cent below the 10-year average for the month of April.

Active residential listings numbered 260 units at the end of April, down by 47.8 per cent from the end of April 2020. Active listings haven't been this low in the month of April in more than 15 years.

Active listings were 64.8 per cent below the five-year average and 73.2 per cent below the 10-year average for the month of April.

Advocates For Small Businesses



The following organizations/groups have been providing research, legal help and direction for individuals and small businesses during the pandemic restrictions.

We Are All Essential
www.facebook.com/WeAreAllEssential.ca
www.weareallessential.ca | waae2021@gmail.com

Police On Guard For Thee
www.facebook.com/PoliceOnGuardForThee
www.policeonguard.ca | info@policeonguard.ca

Justice Centre For Constitutional Freedoms
www.facebook.com/justicecentre
www.jccf.ca | info@jccf.ca



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It's A Fact

Federal Facts

Employment Insurance (as of May 9, 2021)

6,140

First time beneficiaries during the week of May 3

2,264,840

Active beneficiaries

\$29.20 Billion

Total gross benefit dollars since September 27, 2020

Canada Recovery Benefit

16,628,780

Total applications approved to date

1,971,600

Total unique applicants

\$16.63 Billion

Total gross dollar value of CRB

Canada Recovery Caregiving Benefit

4,431,980

Total approved applications to date

387,690

Total unique applicants

\$2.22 Billion

Total gross dollar value of CRCB

Canada Emergency Response Benefit

27.56 Million

Total applications processed (as of October 4, 2020)

8.9 Million

Total unique applicants (as of October 4, 2020)

\$74.08 Billion

Total dollar value of CERB payments as of October 4, 2020

Source: Government of Canada

Provincial and Federal News In Brief

Ventilators, Grants, Stay-at-Home Order

New Justice

For Renfrew County

Justice Jeffery Richardson has been appointed as a new justice to the Ontario Court of Justice in Pembroke effective May 27, 2021. Richardson was called to the bar in 1995 and began his legal career in general private practice, mainly focussing on family and criminal law, until 2000. In 1995 he also started teaching civil litigation, wills and estates for the Institute of Law Clerks of Ontario at Loyalist College. From 2000 to 2003, Justice Richardson was counsel with the Public Prosecution Service of Canada in the federal government. He joined the provincial government as an assistant Crown attorney from 2003 and in 2015 became a Crown attorney for Renfrew County.

Relief For Businesses

Operating in Ontario Parks

The Ontario government is providing financial relief to more

than 300 tourism businesses operating at Ontario's provincial parks and conservation reserves by waiving and reducing certain land use and licence fees for 2021. The 2021 relief includes: removing 2021 annual land use fees for commercial outpost camp permit holders, reducing and deferring payment of land use fees for commercial youth camps until the 2022 season and reducing license fees for some commercial operators under service agreements in Ontario Parks for 2021. Resource-based businesses do not need to apply for this relief. Refunds or invoice adjustments will be automatically provided to eligible businesses currently operating in Ontario's provincial parks and conservation reserves.

Ontario Extends Stay-at-Home Order To June 2

The Ontario government has extended the Stay-at-Home Order until at least June 2, 2021.

The previous stay-at-home order was set to expire May 19. All schools in the province will continue to operate under remote learning. The Stay-at-Home order currently in effect requires everyone to remain at home except for specified purposes, such as going to the grocery store or pharmacy, accessing health care services (including getting vaccinated), for outdoor exercise, or for work that cannot be done remotely.

Ontario Donates Ventilators

The Ontario government is donating 2,000 ventilators to India, manufactured by O-Two Medical Technologies in Brampton. This is in addition to the Ontario government's earlier donation of 3,000 ventilators, which started arriving in India last week.

Continued on Page 8

Property Taxation for the County of Renfrew

Municipality	Taxable Assessment	Payment-in-Lieu Assessment	Total	% of Total
Admaston Bromey	\$ 1,346,372.00	\$ 4,047.00	\$ 1,350,419.00	2.80%
Arnprior	\$ 4,175,820.00	\$ 34,411.00	\$ 4,210,231.00	8.60%
Bonnechere Valley	\$ 1,967,300.00	\$ 23,774.00	\$ 1,991,074.00	4.10%
Brudenell Lyndoch Raglan	\$ 883,054.00	\$ 42,919.00	\$ 925,973.00	1.90%
Deep River	\$ 1,641,288.00	\$ 606,147.00	\$ 2,247,435.00	4.60%
Greater Madawaska	\$ 3,071,843.00	\$ 57,687.00	\$ 3,129,530.00	6.40%
Head Clara Maria	\$ 804,172.00	\$ 91,689.00	\$ 895,861.00	1.80%
Horton	\$ 1,692,251.00	\$ 1,796.00	\$ 1,694,047.00	3.50%
Killaloe Hagarty Richards	\$ 1,391,140.00	\$ 34,500.00	\$ 1,425,640.00	2.80%
Laurentian Valley	\$ 5,005,388.00	\$ 69,100.00	\$ 5,074,488.00	10.40%
Laurentian Hills	\$ 1,575,363.00	\$ 191,215.00	\$ 1,766,578.00	3.60%
Madawaska Valley	\$ 2,946,105.00	\$ 60,962.00	\$ 3,007,067.00	6.10%
McNab Braeside	\$ 3,685,754.00	\$ 10,696.00	\$ 3,696,450.00	7.90%
North Algona Wilberforce	\$ 1,777,687.00	\$ 12,039.00	\$ 1,789,726.00	3.70%
Petawawa	\$ 6,157,442.00	\$ 2,762,620.00	\$ 8,920,062.00	18.20%
Renfrew	\$ 3,213,773.00	\$ 146,071.00	\$ 3,359,844.00	6.90%
Whitewater Region	\$ 3,420,344.00	\$ 40,825.00	\$ 3,461,169.00	7.10%
TOTAL	\$ 44,755,096.00	\$ 4,190,498.00	\$ 48,945,594.00	100.00%

Tender Results Around The Region

Fire Station Generator – PW-2021-08. Arnprior
Brinkworth Elec. - \$99,666.00
Carleton Elec. - \$110,194.44
Gannon/Black. - \$122,342.38
Genrep Ltd. - \$215,161.55
JWK Utilities - \$77,190.30
Kenstruct Ltd. - \$185,000.00

One (1) ½ Ton Pickup Truck #PW-2021-03. Arnprior.
Donnelly Ford - \$ 40,000.87
Urban Ford - \$ 42,557.61

2021-16 Rehabilitation of Grace Street. Whitewater Region.
JWK Contract.- \$328,354.13
B.R. Fulton - \$293,780.79
Greenwood - \$349,146.95
RGT Clouthier - \$400,225.00

2021-14 Westmeath Cenotaph Project. Whitewater Region.
11425579 Can. - \$85,734.23
Excel Contract. - \$144,301.00

2021-12 Community Development Compact Utility Vehicle. Whitewater Region.
Mack Mackenzie- \$33,180.19
George Jackson - \$35,685.80
Barrhaven Honda-\$39,324.00

2021-05 Half Ton Truck. Whitewater Region.
Blue Mountain Chrysler \$45,005.64
Mack Mackenzie Motors \$42,872.00

2021-04 Sale of Industrial Park Lands. Whitewater Region.
There were no bids.

#2021-16 - AHU Replacement at MVDHS. Renfrew County District School Board.
Saffco Elec. - \$269,305.00
Climate Works - \$312,000.00
Valley Refrig. - \$289,668.75
Irvcon Limited - \$259,288.00

Engineering Services for the Second Line Bridge. Tay Valley.
Greer Galloway
D.M. Wills Associates Ltd.
Jewell Engineering
Equity Property Management
Remisz Consulting Engineers
HP Engineering Inc.
Ainley Graham & Associates
Dillon Consulting
SNC-Lavalin Inc.

Trenchless Cure In Place Pipe Program Contract # 21-PW-001. Smiths Falls.
Clean Water - \$107,225.70
Clearwater - \$169,573.45
Insituform Tech.- \$ 96,389.00
Infraspec Serv. - \$110,768.25
Sewer Tech. - \$ 83,670.85
Capital Sewer - \$105,033.50

Crack Sealing PW 2021-05. Horton.
Northern Cont. - \$15,639.00
Greenwood - \$12,656.00

#2021-05 Supply & Installation of Air Treatment Systems and the Provision of Duct Sealing Services. Renfrew County District School Board.
Awarded to Nerva Energy Group Inc. Bid amount is being kept confidential.

#2021-14 - Supply and Installation of Play Structures at Walter Zadow PS. Renfrew County District School Board.
Playground Plan.- \$85,783.75

#2021-15 - AHU Replacement at ADHS. Renfrew County District School Board.
Saffco Elec. - \$156, 800.00
Bruce Mech. - \$138, 900.00
Irvcon Limited - \$161, 641.00
Climate Works - \$151, 700.00
Zenith Sol. - \$162, 473.00
Valley Refrig. - \$141, 611.50

Biz Quiz

- 1) After 15 seasons, this "dragon" is leaving "Dragon's Den." Who is it and what is his background?
- 2) The U.S. economy grew at a brisk pace in the first quarter of 2021. What percentage did it grow and what is the predicted growth for April-June?
- 3) This U.S. state is offering free COVID vaccinations to help boost the tourism industry. Which state is it?
- 4) The Toronto Star is reporting that Kory Teneycke has been hired by the Ontario PC party. What is his role?
- 5) This bus company has ceased operations in Canada citing a full year without revenue due to COVID restrictions.
- 6) Michigan has ordered Enbridge to stop running its Line 5 pipeline. Enbridge is ignoring the order. If closed, how many rail cars and trucks would be needed to move the oil currently transported by the pipeline?
- 7) Amendments to Bill C-10 will give the CRTC the power to regulate social media content for Canadians. Which minister is in charge of the amendment?
- 8) When does the federal government believe COVID-19 restrictions should ease?
- 9) Bloc Quebecois Leader, Yves-Francois Blanchet, has predicted what start date for the next federal election campaign?
- 10) An elected official asked the Ontario government to reopen recreational spaces, such as cricket pitches, tennis and basketball courts, skate parks and golf courses yesterday. Who was the official and what party do they belong to?

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Provincial And Federal News In Brief

Continued from Page 6

Tourism Grant

The Ontario government is providing a one-time payment of \$10,000 to \$20,000 to support eligible small tourism and travel businesses struggling to recover from the impact of the COVID-19 pandemic through the new Ontario Tourism and Travel Small Business Support Grant. This grant will support eligible small tourism and travel businesses that did not receive the Ontario Small Business Support Grant (OSBSG), such as travel agents, hotels, motels, resorts, and bed and breakfasts. To qualify, businesses must have fewer than 100 employees and have experienced a minimum 20 per cent revenue decline between 2019 and 2020. For information on eligibility and how to apply visit

www.ontario.ca/covidsupport

CHC Grant - Second Grant

The Canada Healthy Communities Initiative is launching a second round of funding. The Canada Healthy Communities Initiative is a \$31-million investment to build safer spaces and ensure a higher quality of life for people across the country, by helping communities adapt to the challenges presented by COVID-19. Applicants can apply for funding ranging from \$5,000 to \$250,000 for eligible projects. Local governments, charities, Indigenous communities, and registered non-profit organizations are eligible to apply. Organizations interested in submitting an application are encouraged to visit www.healthycommunitiesinitiative.ca to learn more about the program. The application period will close on June 25, 2021 at 5:00 p.m. PST.

Tender Results Around The Region

#2021-17 - LED Lighting Upgrades at Opeongo HS and McNab PS. Renfrew County District School Board.

Yemen Electric

Opeongo HS - \$119,882.00

McNab PS - \$71,082.00

Rondeau Electric 1997 Ltd

Opeongo HS - \$91,149.00

McNab PS - \$39,820.00

Lecompte Electric Inc.

Opeongo HS - \$109,650.00

McNab PS - \$57,650.00

Frank's Electric

Opeongo HS - \$89,999.99

McNab PS - \$40,245.00

#2021-12 - Supply & Installation of Vertical Platform Lifts at Various RCDSB Locations. Renfrew County District School Board.

Upper Canada Elevators

\$53,778.00 Eganville P.S.

\$47,990.00 MVDHS

\$68,875.00 Walter Zadow

Valley Elevator Company

Bid amounts not published.

#2021-10 - Elevator Modernization at Renfrew Collegiate Institute. Renfrew County District School Board.

Valley Elevator - \$185,500.00

Rideau Elevator - \$175,000.00

#2021-08 - Child Care Addition at Herman Street PS. Renfrew County District School Board.

McDonald - \$3,052,000.00

Frecon - \$2,633,000.00

Wade Gen. - \$3,220,000.00

Jumec Const. - \$3,328,214.00

Stewart Community Centre Exterior Wall Block Repairs. Mississippi Mills.

MB Ford - \$102,680.00

BG Excavating - \$104,988.00

Premium - \$144,172.64

Graebeck - \$174,965.00

Paranis Const. - \$178,000.00

#2021-04 - HVAC Upgrades at Highview Public School. Renfrew County District School Board.

Thousand Isl. - \$496,000.00

Climate Works - \$452,600.00

Irvcon Limited - \$458,977.00

Bruce Mech. - \$392,495.00

VCI Controls - \$447,406.07

Saffco - \$453,630.00

Valley Refrig. - \$492,000.00

#2021-09 - Replacement of Lighting and Fire Alarm Systems at Admaston Public School. Renfrew County District School Board.

Gannon/Black. - \$162,224.00

Yemen Electric - \$157,000.00

Earl Carr - \$207,350.00

JWK Utilities - \$155,000.00

Frank's Electric - \$158,625.00

R & R Electric - \$97,970.00

#2021-03 - Demographic Data Collection. Renfrew County District School Board.

Directions Evid. - \$41,400.00

Qualtrics - \$25,800.00

Forum Research - \$22,400.00

PW-M-50-2021-24-E3 Combination Tandem Plow Truck and Operator for Winter Maintenance. Lanark County.

Cavanagh Construction

Schedule A - \$130,500.00

Schedule B - \$130,500.00

Schedule C - \$139,500.00

Schedule D - \$128,250.00

Schedule E - \$128,250.00

T.G. Carroll

Schedule A - No bid

Schedule B - No bid

Schedule C - No bid

Schedule D - \$99,000.00

Schedule E - No bid

Supply and Delivery of Bulk Coarse Highway Salt, Tender #PW-M-36-2021-24-E2. Mississippi Mills.

Cargill - \$196,410.50

Compass - \$205,533.00

PW-C-14-2021-21-E0 - Bolton Creek Bridge and Fall River Bridge Rehabilitation. Lanark County.

Clearwater - \$962,837.00

National Str. - \$1,253,476.60

Louis Bray - \$1,337,793.70

Willis Kerr - \$912,188.55

Bonnerchere Ex. - \$903,130.00

Dalcon - \$931,700.80

Ross/Anglin - \$992,420.00

Urbanlink - \$1,033,121.90

DW Building - \$1,128,572.15

2021-19 - Cobden Water Treatment Plant Roof Replacement. Whitewater Region.

Fastened Insulation

Atlas-Apex - \$65,592.00

Irvcon Ltd. - \$67,341.00

JC Fitzgerald - \$51,195.00

Simluc Cont. - \$71,410.00

Adhered Insulation

Atlas-Apex - \$67,109.00

Irvcon Ltd. - \$67,724.00

JC Fitzgerald - \$51,895.00

Simluc Cont. - \$70,995.00

#21-CS-001 for Purchase of One Half Ton and One Three-Quarter Ton Pick-Up Truck. Smiths Falls.

Mike Fair - \$109,232.00

Granular Shoulder Sealing PW 2021-06. Horton.

Smiths Const. - \$7,929.55

Greenwood - \$11,258.87

Screened Winter Sand PW 2021-07. Horton.

BR Fulton - \$2,711.28

RGT Clouthier - \$2,671.24

PW-M-38-2021-21-E0 Roadside Weed Spraying. Lanark County.

Montague Township

Wager & Corput - \$4,302.00

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Digital Economy Could Be Paying Taxes

Source: CPA Canada

As of July 1, 2021, digital economy businesses may have GST/HST obligations under proposed measures that were announced by the Government of Canada last fall. To help affected businesses prepare for their new compliance obligations, the Canada Revenue Agency (CRA) has launched a new webpage which includes a questionnaire to help businesses determine if they need to register under the new regime, as well as instructions and examples.

The federal government had announced in the 2021 federal budget that the CRA will work closely with businesses to assist them in meeting their obligations. The CRA notes on their webpage that where the affected businesses and platform operators show that they have taken reasonable measures but are unable to meet their new obligations for operational reasons, the CRA will take a practical approach to compliance and exercise discretion in administering these measures during a 12-month transition period, starting July 1, 2021.

For more details, visit: <https://tinyurl.com/y3856mmz>

Tenders

EXPRESSION OF INTEREST

Office Space for Lease at
1881 Rogers Road

FOR SALE

Sale of Land, Arnprior

REQUEST FOR PROPOSAL

Housing Solar Panel Array
Installation RFP 2021-03

RFP-2021-01 Resident
Room Divider Walls
Bonnehoch Manor

Capital Fundraising Campaign
Design Work RFP 05-2021

Professional Services for
Detailed Design of George Street
(Strathcona to Gladstone)
RFP # 2021-PW-016

Professional Services for
Development of an Active
Transportation Plan
RFP # 2021-RFP-015

RFQ Vehicle Krown 2021

RFP-Housing 425 Nelson and
400 Nelson Window and Siding
Replacement and New Roofing

RFP 03-2021 Pumping Station
Generator – Fuel Upgrades

REQUEST FOR QUOTATION

RFQ 21-11 Overhead Door
Repairs at the Almonte
Fire Station

RFQ 21-10 – Crack Sealing

Municipal Boat Dock Supply
and Delivery Request for
Quotation PW 2021-09

TENDERS

PW-2021-14 Road
Resurfacing and Patching

2021 Eco-Friendly Weed
Control Program

PW-2021-11 Small Loader
Replacement

#2021-22 Fire Alarm
Replacements at Various
RCDSB Locations

Gravel Crushing No. 2021-24

2021-25 Sand Screening

Tender 2021-23 Beachburg
Arena Accessibility Upgrades

Reconstruction of Bennett
Street Watermain Tender
Contract No. 21-1733

Landfill Site Operations 2021-03

PWC-2021-13 Structure B002 &
PWC-2021-15 Structure B240

PWC-2021-21 Rehabilitation of
County Road 21

PWC-2021-09 Replacement of
County Structure C099

HVACL110112140 HVAC
And Lighting Upgrades

RFT 2021-05 Supply and
Delivery of Janitorial Supplies

Collection & Removal of
Hazardous & Special Products

PW-10-2021 Construction of
Kramer Avenue Watermain Loop

Supply and Delivery of Dell-
Lenovo Laptops, Desktop
Computers and Dell Monitors
Request for Tender T-21-10

Contract No. BD-2021-02
Supply of 1 New All-Wheel
Drive Compact SUV

MV2021-04 One Only 3/4
Tonne Truck And Plow

OPP-Fire Station Flooring
Replacement #PW-2021-09

HVAC and Electrical Upgrades

W0107-19M048/A – Cable TV
Services

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Attitude: Who Influences You?

It is another choice 100 per cent within your control



MARKETING

By: Jennifer Layman
jenn@fwdthink.net

Last October, I started a nine-month course. It's not a course that confers a degree or a diploma at the end; rather, it's a course that asks what you want and then helps you focus on thinking towards achieving that outcome. How we think determines how we act and if you want to act in a different way, it starts with thinking in a different way. Yes, nine months of learning how to think!

One of the chapters in our study was about attitude; the actions you take based on how you think and feel about a situation. An excerpt from the workbook reads, "...only a small percentage of the population is in control of their attitude. In truth, their attitude is being controlled by the media, by other people, by conditions and circumstances in their life."

While this workbook was

created long before the world heard of COVID-19, it has really made it easy to become aware of factors that influence my own attitude. For example, the government has told me that my business is not "essential." It doesn't matter if I exist and my business is not necessary to our provincial or national agenda. The government has decided this based on the people by whom they are influenced. The media forwards that message. These circumstances have, several times in the past 15 months, been the source of my negative attitude.

In learning how to take control of my attitude, I have learned to make a different choice. While the government may think I don't matter, I choose to matter and contribute in a positive way and work towards the good outcomes in which I have the privilege to play a role. I choose to limit my attention to the media's opinion seeking broadcasts; instead, I look for constructive information to move forward in my business and in my life. It should seem easy to simply take control of your thinking, but for me, it has been surprising to learn how often other factors influence how I think, and therefore, my attitude.

In learning to control my thinking, I also learn to control who and what influences my thinking. You always have time to think before you react, and that can be a good skill to remember these days. As the lockdown continues, people are bursting at the seams with anger and frustration. More people are adopting negative attitudes because they are overwhelmed with how government decision-making is impacting their lives. That negativity is being spewed on those who have no role in the situation because people have to get it out of their system.

When that happens, understand that you have a choice of how your attitude is impacted by this experience. You can let it influence you if you want it to, or you can hear it and choose to discard it. It doesn't mean you agree or disagree, this is about your attitude and how you want to spend each day living with yourself. You cannot control what other people say or do, but you have 100 per cent control over whether or not you allow it to influence you. You are always worth that choice.

Jennifer is the president of Forward Thinking Marketing Agency. Her column appears in every issue.

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Deadlines

OTTAWA VALLEY BUSINESS

Publishes: June 1, 2021
Deadline: May 26, 2021

Publishes: June 15, 2021
Deadline: June 9, 2021

Publishes: July 6, 2021
Deadline: June 30, 2021

101 THINGS TO DO IN THE VALLEY

July-August 2021
Publishing: June 15, 2021
Deadline: June 11, 2021

September-October 2021
Publishing: August 17, 2021
Deadline: August 13, 2021

HEALTH MATTERS

Summer 2021 Issue
Publishing: July 9, 2021
Deadline: June 18, 2021

Fall 2021 Edition
Publishing: October 8, 2021
Deadline: September 17, 2021

Biz Quiz Answers

- 1) Jim Treiving, Boston Pizza
- 2) Q1 growth was 6.4%; Q2 is predicted to be 10%
- 3) New York
- 4) To run June 2, 2022 PC election campaign
- 5) Greyhound
- 6) 800 tanker rail cars and 2,000 trucks each day
- 7) Canadian Heritage Minister Steven Guilbeault
- 8) When 75 per cent of people in a given region have received one vaccine dose, and 20 per cent have received two doses
- 9) August 16, 2021
- 10) Sara Singh, NDP