

Natural Disaster or Man-Made Problem? Plenty of discussion on Ottawa River flooding situation

By: Jennifer Layman
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The discussion on who or what is responsible for flooding along the Ottawa River is a daily one throughout the Ottawa Valley. It has been a hot topic on Facebook where anyone who has an opinion (informed or not) can share it. Making sense of the situation through all the rhetoric is no easy task, and it will hopefully be sorted out if the municipality of Mansfield-et-Pontefract gets their inquiry into the management of the Ottawa River.

Somewhat surprisingly, Mansfield-et-Pontefract is the only municipality asking for an inquiry, even though all municipalities are paying a steep price for the Ottawa River conditions. The resources put to rebuilding infrastructure, OPP time in security and traffic resources, property losses and the human resources of staff must be tremendous. Regardless of the outcome, it would be nice to know that the treasured



The shoreline of Antler's Kingfisher Lodge (May 18, 2019)

taxpayer dollars that fund local municipalities are being allocated as they should in flood situations in two of the past three years.

The Positions

There appear to be two distinct positions emerging from the flooding discussion. One is that the flooding is due to Mother Nature and the dam operators have limited control over the situation. The other side of the argument is that the dams could be managed better and with a more hands-on approach, as was done in the past where these extreme flooding situations

didn't happen. Here's a look at what different parties to the discussion have to say.

Mansfield-et-Pontefract

Mansfield-et-Pontefract Mayor Gilles Dionne told CBC that "residents want to know whether Ottawa River reservoirs and dams are being used properly to protect communities from flooding." He believes that Mother Nature is not solely to blame for 232 people having to leave their homes. Dionne's council unanimously voted in favour of an inquiry to the management of the Ottawa River.

Antler's Kingfisher Lodge
Antler's Kingfisher Lodge sparked a lot of conversation when they posted a photo of a dry river bed at their property. Jarett and his father, Doug, have been actively talking about what they see as a water level issue, and they believe that dam operators could do a better job. They have history on their side.

Jarett Antler took to Facebook to say that at one time, the Ottawa River was managed by a few people who would manually check the water levels and adjust them so that flooding would not happen. Using that method, they never had a flooding situation. The locals were replaced by a "board of people" who went to computer programs to manage the river. This, says Antler, has caused the problem.

"Right now OPG has dumped way too much water from the dam above Mattawa and they have not accounted for how long it takes for that water to get through the slide," he writes.

Continued on Page 3

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Ottawa Valley Business (OVB) is a twice-monthly publication covering business news and events throughout Renfrew, Lanark and Pontiac counties and surrounding areas. OVB is published by Forward Thinking Marketing Agency.

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Ottawa Valley Business is delivered via email. Our circulation is more than 3,600 people at local and regional businesses, government agencies and organizations.

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We welcome submissions to business-related events, business news, people on the move and tenders. Article suggestions are also welcomed. Content will be edited to fit the space available. If you have an event to promote that is not business-related, please consider 101 Things To Do in the Valley at a cost of \$25. 101things@travelourbackyard.com

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 Pembroke, Ontario K8A 7G8

Events

May 21, 2019

Mayor's Business Breakfast with City of Pembroke Mayor, Mike LeMay. Janna and Kerry's Over Easy Bar & Grill in Pembroke. 8:00am-9:30am. \$10 includes breakfast. Hosted by the Upper Ottawa Valley Chamber of Commerce.

May 21, 2019

The Township of Laurentian Valley is having a public meeting to discuss building permit fees. For information, contact the municipality. For meeting time and information, call 613-735-6291 or info@lvtownship.ca

May 23, 2019

Grand Opening of the Upper Ottawa Valley Chamber of Commerce office. 4:00pm-8:00pm, ribbon cutting at 6:00pm. 177 Alexander Street in Pembroke.

May 29, 2019

Succession planning workshop hosted by the Perth Chamber of Commerce. 3:00pm-5:00pm. Held at Algonquin College, 8 Craig Street in Perth. Presented by Rob Dyke of Dyke & Murphy Pro Corp. Taxation basics, business structure and succession planning. \$10 members. \$20 guests. RSVP to welcome@perthchamber.com

May 30, 2019

Doing Business with the Government of Canada. 3205 Petawawa Boulevard (PMRC Employment Services office). Engage with government officials on procurement. For

info, 416-952-0843 or Ont.OSME-BPME@pwgsc-tpsgc.gc.ca

May 30, 2019

Greater Arnprior Chamber of Commerce first annual Business Case Competition. Open to any high school student residing in the Arnprior or McNab Braeside area. 4:00pm at Walter Zadow Public School. For details, call 613-623-6817 or email info@gacc.ca

May 30, 2019

Renfrew & Area Chamber of Commerce Annual Community Awards. Phone: 613-4332-7015 or info@renfrewareachamber.ca

May 30, 2019

A Social Strategy on a Shoestring Budget. Determine key markets and outline how to develop posts. 9:00am-11:00am at the Bancroft Curling Club. Free workshop. Register at 613-332-5564 or cfdcc@community-futures.ca

June 5, 2019

The Town of Renfrew will hold a public meeting at the town hall to consider proposed changes in the building permit fee. For more information, contact Tom Webster, Chief Building Official at 613-432-8166 or twebster@renfrew.ca

June 6, 2019

Employment Standards Act, including Bill 47. What employers need to know. 9:30am-11:30am or 1:00pm-3:00pm. Free. The Making Ontario Open for Business Act (Bill 47) became law, resulting in a number of changes to the Employment Standards Act (ESA) came into force on January 1, 2019. Small Business Advisory Centre, 91 Cornelia Street West in Smiths Falls.

Phone: 613-283-7005 or smallbusiness@smallbizcentre.ca

June 11, 2019

Business Succession Planning. 1:00pm-3:00pm. Presented by Robert Dyke, CPA, CA. Taxation basics, business structure, assessment, options, soft issues and the exit process. \$20 tickets. Small Business Advisory Centre, 91 Cornelia Street West in Smiths Falls. Phone: 613-283-7005 or smallbusiness@smallbizcentre.ca

June 12, 2019

How to Land a Federal Government Contract. The Office of Small and Medium Enterprises would like to help your company do business with the federal government that purchases \$22 billion annually. 7 Bayview Road, Ottawa. 10:00am-12:00pm. 1-800-668-5378 or ONT.osme-bpme@pwgsc-tpsgc.gc.ca

June 18, 2019

How to Read Financial Statements. 9:00am-12:00pm. How to read your balance sheet, income statement and why budget variances matter. Interpret cash flows, internally and externally restricted funds and more. Volunteer Ottawa, 850 Industrial Avenue, Ottawa. Phone: 613-736-5266 ext.114 or education@volunteeroottawa.ca

June 22, 2019

Greater Arnprior Chamber of Commerce annual golf tournament. 4:00pm-8:30pm. Mountain Creek Golf Course, 311 Mountain View Road, Arnprior. Phone: 613-623-6817 or info@gacc.ca

Submit your business event to: admin@ovbusiness.com



The Spring-Summer Edition has been distributed. Pick up your copy at local healthcare providers in Renfrew and Lanark counties.

Fall Edition publishes: September 6th
 Deadline to book advertising: August 16th

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Electricity vs. The Electorate

Is one trumping the other in river management?

Continued from Page 1

“What is happening is the water is backing up just as it always has, but instead of slowing the flow of the Ottawa River dam they are increasing it, which is not allowing the water time to naturally flow down the river to us. Below us is another dam at the Swisha, and they are releasing the water so quickly from there onto the poor people in the Pembroke area that they are flooding them out as well.

“OPG could slow the water flow at Mattawa, and the holding above the Mattawa dam could handle the water, this would give Mattawa a break and see their water levels drop almost instantly. If they slowed the flow of water at the Swisha dam we could absorb the water since we are down six and a half feet, and the Pembroke area on the Ottawa River would instantly see a drop in the water levels. Every foot of water more we get here in Deux Rivieres takes one foot from the Pembroke area, we have seen this over the 35 years we have been here.”

Ontario Power Generation

Ontario Power Generation (OPG) manages several dams on the Ottawa River. They explain that their dams are controlled by highly-trained hydroelectric operators who receive hydrology information from computer gauges, manual readings performed by staff and external partners like the Ontario

Ministry of Natural Resources and Forestry. OPG says that they realize flooding is significantly impacting some communities and that they continue to manage the water under the direction of the Ottawa River Regulation Planning Board (ORRPB). OPG's position is that the higher water flows are the result of significant snow melt and rainfall.

Ottawa River Regulation Planning Board (ORRPB)

The Ottawa River Regulation Planning Board was established in 1983 and is a joint board with Canada, Quebec and Ontario. Their goal is “to provide protection against flooding along the Ottawa River and its tributaries, particularly in the Montreal Region, and at the same time maintain the interests of the various users particularly in hydro-electric energy production.”

Michael Sarich is employed by ORRPB and told CBC that their work in damming parts of the river has reduced the impact of flooding. He says “it's the sheer volume that is essentially overwhelming the system.”

In a May 9, 2019 press release, ORRPB said that northern reservoirs were mostly full and that dams located on the Ottawa River are “run of the river” with no significant storage capacity. As such, they cannot reduce the flows and levels associated with increased spring runoff. In reviewing press releases for the

past two years, this is a statement often stated in information released publicly.

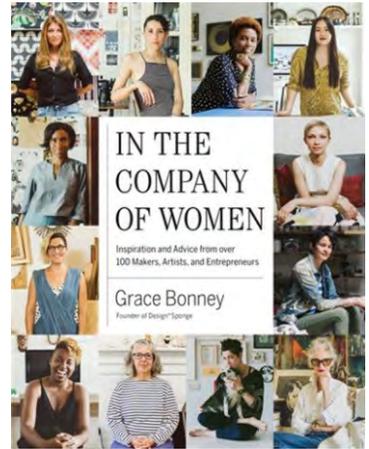
Their priority of the ORRPB is energy production; their guiding principles note that anything that has the potential to change the water system for “interests other than energy production” will require a determination by the Board of the benefits. Further, the ORRPB recognizes that “the use of the computer models and the sensitivity and risk analyses is intended to provide operating agencies with the best possible information to achieve integrated management. It is recognized, however, that no computer program can model all of the factors that must be taken into account when managing a complex system of reservoirs. Thus, it is not intended that the results of the models and/or analyses be blindly followed by the operating agencies.”

Conclusion

Manon Lalonde is an executive engineer with the Ottawa River Regulation Secretariat, another agency connected to ORRPB in managing the Ottawa River. She told CBC News that her agency needs to do a better job in communicating how they manage the river during floods, but that the process is not easy to explain.

While that may be true, Lalonde is right that the agency should at least try.

Book Club



“I want to rip out every page of this glorious book and hang them on my wall so that I can be surrounded by these incredible women all day long.”

- Emma Straub, New York Times bestselling author

Across the globe, women are embracing the entrepreneurial spirit and starting creative businesses. *In the Company of Women* profiles over 100 of these influential and creative women from all ages, races, backgrounds, and industries. Full of practical, inspirational advice for those looking to forge their own paths, these interviews detail the keys to success (going with your gut; maintaining meaningful relationships), highlight the importance of everyday rituals (meditating; creating a daily to-do list) and dispense advice for the next generation of women entrepreneurs and makers (stay true to what you believe in; have patience). The book has hundreds of photographs of the women in their work spaces.

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Business News Around The Valley

Red Cross Assistance

Those affected by the 2019 flood can receive up to \$600 per family for basic needs assistance. You can register with the Red Cross at 1-800-863-6582 in advance. Meetings are held in Killaloe on May 22, 11:00am-8:00pm at the Killaloe town hall and Laurentian Valley on May 24, 11:00am-8:00pm at Shady Nook Rec Centre.

OHIP Changes

The Government of Ontario is planning to eliminate basic out-of-country OHIP travel insurance due to the cost and value of the program. The change comes into effect October 1, 2019. The insurance currently covers out-of-country inpatient services to a maximum of \$400 per day for a higher level of care, and up to \$50 per day for emergency outpatient services and doctor services. The province spends \$2.8 million to administer approximately \$9 million in claim payments through the program every year.

In her 2018 report, Auditor General Bonnie Lysyk said the Ministry of Health processed an average of 88,000 out-of-country claims per year over a five year period and paid an average of \$127 per claim.

Electric Car Rebate

Federal rebates to encourage Canadians to buy electric cars took effect May 1. The rebates will take up to \$5,000 off the cost of electric vehicles, and \$2,500 off plug-in hybrids, but they apply only to cars that cost less than \$55,000. Nine electric cars and 13 plug-in hybrids are eligible.

Pembroke Proposes 10% Money To Airport Fuel System

Earlier this year, the Government of Ontario provided municipalities with a one-time chunk of funding through the Modernization Fund. The City of Pembroke has passed a resolution to place 10 per cent of that one-time funding into a reserve to provide capital funding for a fuel dispensing

system at the Pembroke & Area Airport. The City of Pembroke is requesting all municipal owners to contribute the same. The allocations to each municipality includes: Deep River (\$507,786), Laurentian Hills (\$414,957), Laurentian Valley (\$642,370), Whitewater Region (\$629,888), Pembroke \$725,000 and Petawawa (\$670,329). At 10 per cent of the allocation, the City of Pembroke would be contributing the largest portion.

Bidder Feels Procurement Award Was Not Correct

Town & Country Chrysler has sent a letter to the Township of Montague regarding a recent tender that the municipality posted. Town & Country was the lowest compliant bid, but the municipality chose a bid from Smiths Falls Ford which, says Howard Kelford & DuBois LLP (retained by Town & Country Chrysler), was non-conforming. The legal letter continued that "under the well established common law principles relating

to procurement law and public tenders, in the event that this tender is not awarded to Town & Country Chrysler Ltd. our client intends to commence a legal proceeding for damages including lost profit, administrative time and legal expenses incurred." According to a municipal report on the tender, "the non-compliant tender was substantially compliant and the tender defect was a minor administrative matter." The tender recommendation for approval to Smiths Falls Ford has not yet come before council for ratification.

New Daycare in Barry's Bay

A new daycare has opened in Barry's Bay. Kidz Kastle is a licensed daycare operating out of St. John Bosco Catholic School.

Steel Tariffs Lifted

On May 17, Canada and the U.S. announced a deal to lift steel and aluminum tariffs for each country's manufacturers.

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If you have questions, we have answers.

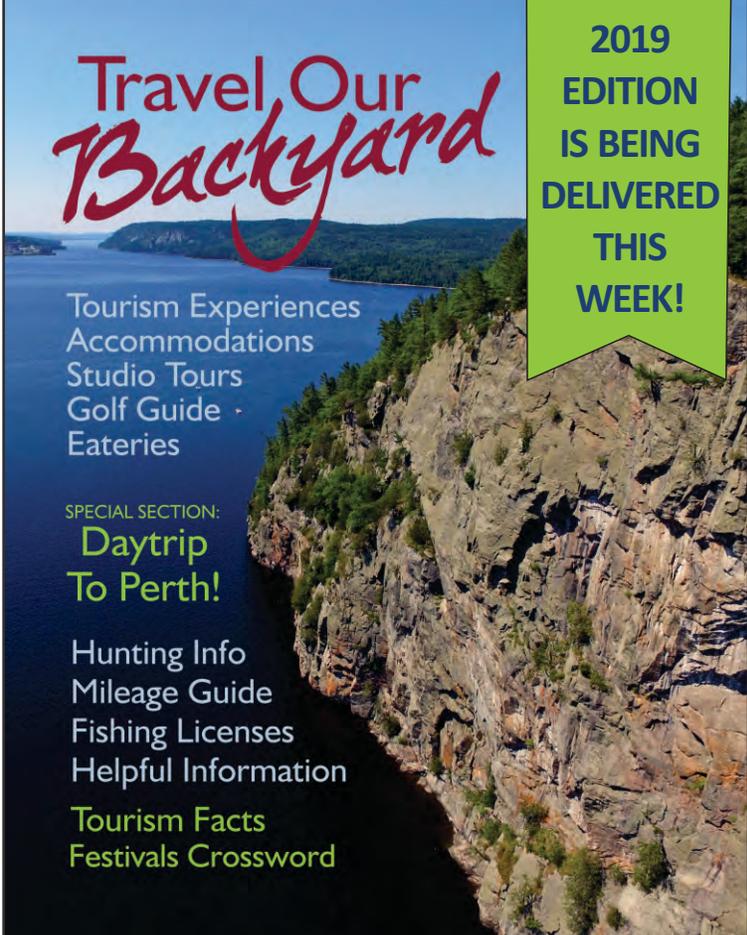
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News 10

Test your knowledge of recent news. Answers on page 10.

1) China is raising tariffs of 5 to 25 per cent on U.S. goods. When will it take effect?

2) How much money in real estate transactions were the result of money laundering in B.C. in 2018?

3) Chris Hughes, a co-founder of Facebook wrote an opinion piece in the New York Times recently that caused a stir. What did he suggest?

4) Canada's two largest railways, CP and CN, moved a record amount of what product from western Canada in April?

5) According to Statistics Canada, what percentage of Board of Directors appointments are held by women in Canada?

6) Noront Resources is building a new ferrochrome production facility in Sault Ste. Marie. What is ferrochrome used for?

7) Onex has bought out Canada's second-biggest air carrier and plans to take it private. What carrier is it?

8) Amazon will cover up to US\$10,000 in startup costs and pay three months of salary for employees who are accepted into this program which will result in them leaving their jobs. What is this program for?

9) How did Vice Admiral Mark Norman begin his military career?

10) Sections of Highway 402, the QEW and Highway 417 will be piloting a new speed limit this year. What will it be?

Business News Around The Valley

Continued on Page 7

Lanark County Predicts Population Will Double

Lanark County anticipates that its population will nearly double by 2038. Projects for municipal population counts include Beckwith (from 7,644 to 14,263), Carlton Place (from 10,644 to 20,964), Drummond North Elmsley (from 7,773 to 13,549), Lanark Highlands (from 5,338 to 7,507), Mississippi Mills (from 13,163 to \$21,122), Montague (from 3,761 to 4,857), Perth (from 5,930 to 8,085) and Tay Valley (from 5,665 to 7,097). For Lanark County, the total population would move from 59,918 to 96,443.

Horton Will Do Community Safety Plan Despite County

Horton Township has decided to move forward with a community safety and well-being plan, despite the County of Renfrew position to the province that no municipalities will be participating. Horton Mayor Dave Bennett voted against the decision at the County of Renfrew which went forward on behalf of all municipalities, including Horton. Bennett told The Renfrew Mercury he sees the plan as being one that will help lower the costs of policing in the community. If municipalities do not create their

own plan, the Ontario government will bring people in to make a plan and invoice the municipalities accordingly. According to the Mercury, several local politicians criticized Horton's decision.

New Business in Petawawa

Giant Mart has opened in Petawawa. The business is owned by Nadeem Choudhry and is located in the Petawawa Plaza in the former Red Apply location. This is Choudhry's second business. He also owns The Ultimate Dollar Store on Petawawa Boulevard.

Applications Available for OFA's 2019 Bursary Program

The Ontario Federation of Agriculture (OFA) is accepting applications for its 2019 student bursary program. OFA is offering three bursaries in the amount of \$2,000 per recipient for students of OFA families across Ontario who are entering or currently pursuing post-secondary education in an agriculture-related program. This is the fourth year that OFA will be awarding bursaries to OFA family members. The bursaries will be awarded regionally, including one recipient from each region across the province including Eastern Ontario. Bursary recipients will be selected from applicants who are OFA members, a child of, or

employee of an OFA member and are residents of Ontario. The deadline to submit an application is June 30, 2019. For application information, visit ofa.on.ca/bursary

New Business in Arnprior

Tony and Nicol Hanna have opened Zesty Shawarmaz in Arnprior. The business is a food truck offering Lebanese food and is located at 17 Elgin Street West.

Pontiac MRC Seeks New Director General

After nine and a half years of service for the MRC Pontiac, Deputy Director Gabriel Lance will be retiring. Lance has worked with three different Wardens and served under two Director Generals, in addition to having assumed the Director General interim for more than 18 months.

Sip & Savour Deadline Is May 25

Lanark County businesses wanting to be part of the Sip & Savour Trail have until May 25 to register. 30 businesses are already part of the trail. The Sip & Savour Trail is a virtual trail highlighting the unique tastes and flavours of Lanark County to assist visitors in planning a visit to the region. To get involved, contact the Lanark County Tourism Association at www.lcta.ca.

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More People Using Cannabis in 2019

15 per cent of users are driving while impaired

Source: Statistics Canada

More Canadians reported using cannabis in the past three months in 2019 with the legalization of the drug by the federal government. Prior to legalization, 14 per cent of Canadians consumed cannabis. In the first three months of 2019 that figure has risen to 18 per cent. Males led the way with 22 per cent using cannabis in 2019, up from 16 per cent prior to legalization. For those aged 45 to 64, the numbers were 14 per cent

in 2019 and 9 per cent previously.

Since legalization, 47 per cent of users obtained cannabis from legal sources, more than double the number prior to legalization. However, 38 per cent continued to use illegal sources, down from 51 per cent prior to legalization.

Overall, 12 per cent of cannabis users started in the past three months and had not been cannabis users when the drug was illegal. Six per cent of Canadians are using daily or almost daily, while four per cent

are weekly users and two per cent are monthly users.

One on 10 current cannabis users believes it is safe to drive within three hours of consuming cannabis. In addition, four per cent (1.1 million) Canadians have reported being a passenger in a vehicle driven by someone who had consumed cannabis within two hours of driving. What is startling is that 15 per cent of cannabis users (675,000) who have a valid driver's licence, reported driving within two hours of using.

Disaster Recovery Assistance

Financial help available for homeowners, businesses

Disaster recovery assistance has been activated for the County of Renfrew flood that began on April 19, 2019.

Disaster Recovery Assistance for Ontarians (DRAO) can help individuals recover costs after a natural disaster. It can be activated for damage to private property if there's a sudden, unexpected natural event, such as a flood or tornado that causes costly and widespread damage in your area. If eligible, applicants could be reimbursed for clean up expenses, costs to repair or replace essential property and

basic emergency expenses such as evacuation travel costs.

Once the DRAO program has been activated, individuals can apply for help in all applicable categories. They are: small, owner-operated businesses, small, owner-operated farms, not-for-profit organizations and homeowners (primary residence only) and residential tenants.

Financial help from the program is:

- limited to \$250,000 per application
- subject to a \$500 deductible, which may be waived for low-

income households

- reimburses up to 90% of your total eligible costs with limits for emergency expenses, household appliances and furnishings

The program is not intended to replace insurance coverage. Insurance payments are deducted from eligible costs.

The website includes caps on item reimbursement.

The application deadline for the County of Renfrew is August 27, 2019. For info, 1-844-780-8925 or www.ontario.ca/disasterassistance or email disasterassistance@ontario.ca

It's A Fact

Interac Facts

241 Million

Interac e-Transfer transactions in 2017

\$92 Billion

Value of all 2017 e-Transfer transactions

52%

Increase of e-Transfers from 2016 to 2017

75%

People who use online banking in Canada who are registered to use Interac e-Transfer service

7.4 Million

Unique active e-Transfer users every month

660,000

Average daily e-Transfer transactions using Interac

\$382

Average value of an Interac e-Transfer service

62%

Interac e-Transfer transactions under \$200

3+

The number of Interac e-Transfer transactions that each user sends per month

76%

Interac e-Transfer transactions deposited on a mobile device

255

Financial institutions in Canada that offer Interac e-Transfer

4,465

The number of phishing sites (fraudulent) that had an Interac logo on them that were taken down by the Interac company in 2018

2,329

The number of phishing sites that had an Interac logo on them that were taken down by the Interac company in 2017

Source: ww.interac.ca



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A Look Back At The News From 2018
From Garrison's \$802M impact to the election and more

By: Jennifer Layman
jlayman@ovbusiness.com

2018 starts a new year of business news and stories. Here's a look back at some of the headlines from 2018.

January

Michael Gaulty is his second bid to be the Conservative candidate for the riding of Renfrew-Nipissing-Pembroke, to challenge MP Cheryl Gillies.

The Town of Petawawa made public accounts about alleged irregularities by the Petawaga Area Airport Commission, of which they are a member.

Airport Commission Chair Allan Wren issued a statement regarding the allegations, which quickly subsided.

MPP John Yakubowski was voted the best leader in the Ontario Legislature by his colleagues.

Renfrew County lost two business seats in January.

Camaron Brown won the mayor of Renfrew County and passed away at the age of 92. Ben Holman was the "son" in Ben Holman & Son Limited hardware business and passed at age 89.

On January 29, it became mandatory for gun owners to register their guns in Quebec.

February

Garrison Petawawa released a report that 1 in 10 employees in Renfrew County are employed by Garrison Petawawa and that the town contributes \$80.5 million annually throughout the county of Renfrew.

McKinnon & Area Airport commissioned a report on the value of the airport in the region and it came back overwhelmingly positive. The report noted the airport was "a great asset" to the region with benefits county-wide and into Quebec, and applauded the airport fiscal practice.

A fire at Hilltop Farms in LaFarge resulted in \$1 million in damage and the loss of 130 livestock. The farm is owned by Lily and Leo Ladronek.

Bill McKinnon of Renfrew Planning and Forestry Division of the County developed in Sherbrooke passed away.

McKinnon was 64, October 90.

The Valley councillor Judy Farrell was directed to assign staff who complained about her training conduct, but she chose not to do so. Farrell was

stated directed to only speak to the ICAC, could not sit on municipal committees or represent the municipality at conferences.

The County of Renfrew 2018 Budget is \$12,197.00 with \$40 million coming from its member municipalities. They have nearly \$20 million in reserves.

Ampro Mayor David Reid announced he will not seek re-election in the 2018 municipal, a promise he made in 2010.

Sand Fleischer in Downsview Renfrew celebrated his 100th anniversary.

March

The province of Ontario decides to mandate treating the Renfrews, which possibly results in the loss of rural fire departments across Ontario, it was later determined that no fire departments were consulted in the mandatory training decision by the government.

Timothy MPP said that Laurence Valley plans to Reaching Forest Products of Ontario, USA.

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Tender Results Around The Region

Replace A/C at Q104. Defence Construction Canada. Awarded to B.J. Hass Plumbing and Heating of Cobden in the amount of \$26,937.00.

Replace Sewage Lift Station. Defence Construction Canada. Awarded to Frank's Electric of Pembroke in the amount of \$27,293.12.

Paving Parking Lot. Defence Construction Canada. Awarded to H&H Construction of Petawawa in the amount of \$61,711.06.

Install Fire Doors at L-104. Defence Construction Canada. Awarded to Frecon Construction of Pembroke in the amount of \$23,000.00.

S105 Renovated Washer/Dryer DSS. Defence Construction Canada. Awarded to Wood E&I Solutions of Cambridge in the amount of \$6,865.08.

Reline Storm Lines North Town Site. Defence Construction Canada. Awarded to Clean Water Works of Ottawa in the amount of \$611,000.00.

2019 Eco-Friendly Weed Control Program. Arnprior. Spartan Inc. - \$27,105.32
Mountain Creek - \$153,000.00

Construct Concrete Pad by H110. Defence Construction Canada. Awarded to Do All Construction in the amount of \$16,343.00.

Repair Concrete Sidewalk at CC128. Defence Construction Canada. Awarded to H&H Construction of Petawawa in the amount of \$8,438.00.

PWC-2019-01 – County Road 1 (River Road) Reconstruction – Phase 2. County of Renfrew.
H & H Const. - \$1,645,895.65
Goldie Mohr - \$1,743,771.00
R.G.T. Clouthier - \$1,832,747.00
Bonnehchere Ex. - \$2,281,210.90
Smiths Const. - \$2,476,678.21

PWC-2019-19 – Asphalt Scratch Coat Paving & Shoulder Graveling. County of Renfrew.
Greenwood - \$669,682.50
Smiths Const. - 674,285.33
H&H Const. - 701,684.00

Stoqua Creek Culvert Replacement. Admaston Bromley.
B.R. Fulton - \$12,500.00
Barrs Sand - \$12,400.00
Valley Landscaping - \$17,100.00
Bonnehchere Ex. - \$17,544.30

Crushed Gravel Granular A. Killaloe, Hagarty and Richards.
H&H Const. - \$113,565.00
Bonnehchere Ex. - \$124,978.00
Greenwood - \$158,765.00
GP Splinter - \$177,319.60
RGT Clouthier - \$99,982.40

Parks and Recreation Truck Purchase. Lanark Highlands.
Myers Kanata - \$34,175.00
Bean Chev - \$44,196.00
Bean Chev - \$42,464.00
Mike Fair - \$34,800.00

Three Ton Truck. Township of Montague.
Smiths Falls Ford - \$92,608.00
Town & Country - \$97,827.00

Removal and Replace with Hot Mix on Rochefort Road. Killaloe, Hagarty and Richards.
Greenwood - \$257,058.05
H&H Const. - \$303,662.84
Walsh Const. - \$297,709.80
Smith's Const. - \$450,594.28

Bulk Coarse Highway Salt. Lanark County.
Schedule A
Cargill Salt - \$1,190,176.00
Compass - \$1,404,000.00
Schedule B
Cargill Salt - \$881,188.00
Compass - \$1,039,500.00

PWC-2019-18- Rehabilitation of County Structure B258 (Madawaska River Bridge). County of Renfrew.
Dalcon Const. - \$3,633,000.00
Landform Civil - \$4,088,375.00
Clearwater - \$4,159,573.00
David Laflame - \$4,834,985.00
Louis W. Bray - \$5,445,556.60
Corington Eng. - \$5,516,105.00

#19-CS-03 Construction Project Manager. Smiths Falls.
Only one bid was received:
Colliers Project Leaders in the amount of \$59,063.00.

Small Roof Replacements PW-2019-02. Town of Arnprior.
Headrick Const. - \$51,556.38

Full tender listings are available at www.ovbusiness.com

On The Move

Megan Chase

Megan Chase is the new editor of Whitewater News. She spent the previous nine months at the owner of Ottawa Valley Yoga and was the marketing manager for Maple Real Estate Corporation for seven months prior to that. Chase has a diploma in Broadcast Journalism from Durham College.

Dr. Barry Guppy

Dr. Barry Guppy is the new President and Chief Executive Officer of the Perth and Smiths Falls District Hospital. The appointment takes effect June 3. Dr. Guppy has been a medical advisor to the Ontario Ministry of Health and Long-Term Care, following 18 months with the Central East LHIN as Vice President, then as Interim CEO. Until 2017, he was the Vice President at Lakeridge Health and also served as interim regional Vice-President for the Central East Regional Program with Cancer Care Ontario.

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101 Things To Do in the Valley

July-August Issue

www.facebook.com/travelourbackyard
101things@travelourbackyard.com
www.travelourbackyard.com

Publishing:
June 13th

Deadline:
June 11th

(or until listings are booked)

\$25 plus HST per listing or book 5 listings for \$100 plus HST

MPP Yakabuski Column

Flooding and budget decisions

By: **MPP John Yakabuski**
john.yakabuski@pc.ola.org

Like many of you, I laid awake at night, hoping and praying that it wouldn't happen, but it did. Yes, I'm talking about the flooding of 2019.

The level of devastation to people's property has been nothing short of heart-breaking.

I saw the effects of it first-hand at many locations, particularly those on the Ottawa River. As anybody on that river knows the Ottawa reached levels never before recorded. My heart goes out to all those who have suffered as a result.

Premier Doug Ford also toured areas impacted by the flooding and after viewing the devastation, he directed me to initiate an internal task force to determine what could be done to improve our province's resilience to flooding in future years.

The initial work of the task force will be to conduct engagement sessions with municipal and operational stakeholders to examine all of the actions taken during and prior to the flooding itself. The initial sessions are being held in Huntsville, Pembroke and Ottawa.

While I recognize that nature can be difficult, if not impossible at times, to harness, it is incumbent on us to examine every aspect to ensure we are acting in an optimal fashion when it comes to water management.

Subsequent to the stakeholder engagement sessions, I will work with our local municipal partners to have public meetings once the flooding is over and water levels have returned to normal.

I would be remiss not to acknowledge the amazing work of first responders, Canadian Armed Forces, Ministry of Natural Resources and Forestry firefighting crews, municipal employees, and an army of volunteers who worked tirelessly to lessen the extent of the damage and thereby the

suffering as well. I extend to them my deepest appreciation.

In another vein, I appreciate that I've heard a certain amount of negative response to our recent budget. Without dealing with specifics, I want to respond in a general sense. I want to remind people that we were elected on a platform to get Ontario back on its fiscal feet. We inherited a deficit of \$15 billion and a debt of over a third of a trillion dollars. What was crystal clear to us was that if we did not make some difficult choices today, we could not protect what matters most down the road – health care, education and other critical public services.

It should be pointed out that over 90 per cent of the provincial budget is transfer payments to other agencies. We were straight with people when we said we would be making some tough choices, and we went through ministries line by line to find 4 cents on the dollar of savings and efficiencies. We have asked the recipients of those transfer payments to do the same.

On Friday, May 17, I was pleased to join Monte McNaughton, Minister of Infrastructure, and many of my provincial colleagues in keeping a campaign promise that Premier Ford made while visiting Renfrew on May 9, 2018. And that was to support the Eastern Ontario Regional Network (EORN) to the tune of \$71 million to extend broadband and cellular service across Eastern Ontario. This is something that is absolutely vital to the people who live here and the businesses that they support. It will make a huge difference, not only for those who have no service currently, but will improve the service in areas where we already have it. While internet and cell phone service was at one time a luxury, it is no more. It is something that is essential, not only from the point of view of access but for public safety as well.

Tenders

EXPRESSION OF INTEREST

Waterfront Development Opportunity

Sand Dome PW-06-2019

Granular M Materials – Limestone Source

REQUEST FOR PROPOSAL

Recreation Master Plan

Granular M Material
 Winter Sand
 PWO-2019-10, 11, 12, & 13

REQUEST FOR QUOTATION

Supply & Delivery of Paint & Primer #2019-600-01

New Hangar Construction
 Site Improvements at Various RCDSB Locations – Jp2g Contract No. 19-5017A

Lease of 7 Photocopiers

#2019-31 Accessibility Upgrades at Cobden Public School

Retrieve Sandbags From Private Residences and Roadways PW-WM-2019-03

#2019-30 Fixed Access Ladders Alterations, Repairs, Structural Maintenance and Inspection

Composite Playground Structure, RFQ# CS-02-19

TENDERS

One (1) New 2019 Backhoe Loader Tender T-19-12

2019 Road Rehabilitation Program, PW-07-2019

Digital Sign & Base Installation – Almonte Arena Tender 19-06

RFT-2019-01 LED Lighting Upgrade

Pakenham Garage Door Replacement Tender 19-08

Timber Sale

36 Horsepower Diesel Front Mount Rotary Mower Tender 19-05

Winter Road Maintenance (3 Year Contract)

Sand Bag Pick-Up And Removal From Private Property

For complete tenders see www.ovbusiness.com

Tenders, tender results and results pending are listed on the website.

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Marketing To Volunteers

Tips to consider in your recruiting strategy



By: Jennifer Layman
jenn@fwdthink.net

Almost monthly, I find myself in a conversation about challenges in recruiting volunteers. Recruiting volunteers is about marketing your organization so that a person would be willing to give their time and expertise for no pay. That almost makes it more difficult than recruiting employees; at least there is a salary there!

To be successful recruiting volunteers, here are some tips that might be helpful to consider.

Sell Your Impact

How do you talk to people about your organization? If your strategy is to give them a 30-year history of how you're such a great cause, you should start over. First, volunteers are focussed on how they can contribute to

the future of the organization, not compete with the past. Second, every volunteer opportunity is for a great cause so that's not a selling point. Instead, talk about where you want the organization to go and the skills you need from people to get you there. People enjoy being part of something that has impact - you need to market your impact.

Watch Your Language

When you make sweeping generalizations such as "the younger generation just doesn't participate" or "people just don't make time to volunteer," you're coming off as a complainer and that's a deterrent for someone who might be interested in your organization. People want to spend time with positive people, not those who blame everyone else. Be mindful of how you come across.

Be Flexible

The ability to attend monthly board meetings may not be what everyone can contribute so make some of the commitments flexible. Have volunteers for specific

projects that require fewer board meetings or recruit for specific projects - someone to distribute your quarterly newsletter or head a certain event. Being flexible allows you to expand your volunteer base and ensures you won't burnout your other volunteers with too heavy of a workload.

Be Personal

When you have a chance to speak personally to a potential volunteer, take it. Find out what they want from their experience. Are they looking to meet more people? Do they want to use their skills? Or, maybe they just really like what you stand for and they want to be a part of it? The more you know, the easier to fit them into a role that they will enjoy.

Of course, you have to be able to deliver on the promise. If you are just fulfilling a policy, your new recruits will be short lived. When you plan your recruiting strategy, be sure it's one you can live up to.

Jennifer is the president of Forward Thinking Marketing Agency. Her column appears every issue.

Deadlines

OTTAWA VALLEY BUSINESS

June 4, 2019
Deadline: May 28, 2019

June 18, 2019
Deadline: June 11, 2019

July 2, 2019
Deadline: June 25, 2019

July 16, 2019
Deadline: July 9, 2019

101 THINGS TO DO IN THE VALLEY

July-August 2019 Edition
Publishes: June 13, 2019
Deadline: June 11, 2019

HEALTH MATTERS

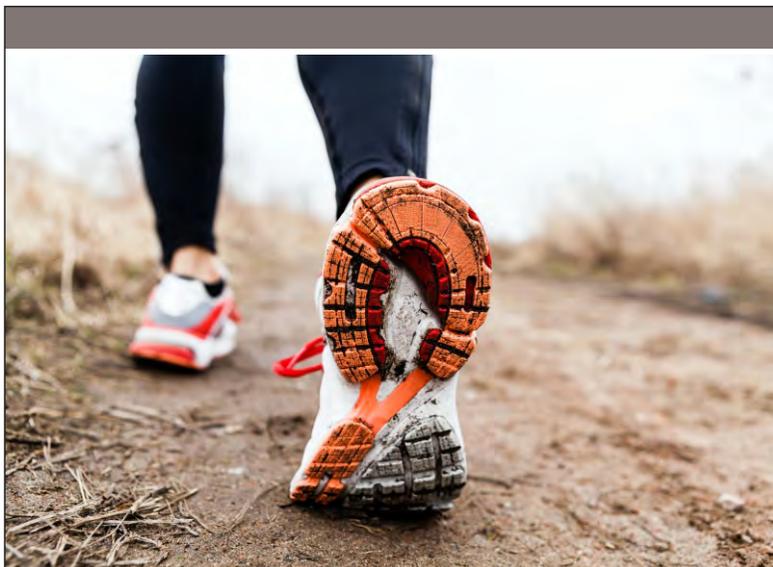
Fall 2019 Edition
Publishing: September 6, 2019
Deadline: August 16, 2019

TRAVEL OUR BACKYARD MAGAZINE

2019 Magazine
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News Answers

- 1) June 1, 2019
- 2) \$5.3 billion
- 3) Hughes suggested Facebook should be broken up.
- 4) Grain. CN and CP moved 5.36 million tonnes of grain in April alone.
- 5) 19.4 per cent
- 6) Ferrochrome is used in manufacturing stainless steel
- 7) WestJet Airlines
- 8) Employees to start their own business delivering Amazon packages
- 9) He joined the naval reserves as a diesel mechanic
- 10) 110km/h, up from 100km/h.



In order to reach your marketing goals, you need to take the first step.

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